



# Basics of Sales and Use Tax 2022 Agenda

June 27-29, 2022

Chicago, IL

Monday, June 27, 2022

8:00 AM – 8:30 AM

**Continental Breakfast**

8:30 AM – 9:30 AM

**Introductions & Course Overview** | Diane Yetter and B.J. Pritchett

9:30 AM – 10:00 AM

**Definitions** | Speaker: B.J. Pritchett

10:00 AM – 10:15 AM

**Break**

10:15 AM – 12:15 PM

**Nexus and Constitutional Provisions** | Speaker: Diane Yetter

12:15 PM – 1:15 PM

**Lunch**

1:15 PM – 2:30 PM

**Nexus Case Study** | Speaker: Diane Yetter

2:30 PM – 2:45 PM

**Streamlined Sales Tax Project** | Speaker: Charles Maniace

2:45 PM – 3:15 PM

**Registration** | Speaker: Trisha Davidson

3:15 PM – 3:30 PM

**Break**

3:30 PM – 4:00 PM

**Tax Base** | Speaker: Charles Maniace

4:00 PM – 5:00 PM

**Exemptions & Incentives** | Speaker: B.J. Pritchett

5:30 PM – 7:00 PM

**Welcome Cocktail Reception** 



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Tuesday, June 28, 2022

8:00 AM – 8:30 AM

### **Continental Breakfast**

8:30 AM – 9:15 AM

### **Career Options in Sales Tax**

Speakers: Diane Yetter, B.J. Pritchett, Charles Maniace, Trisha Davidson

9:15 AM – 10:15 AM

### **Industry Overviews**

Manufacturing, Construction, Professional Services, Hospitality, Leasing

10:15 AM – 10:30 AM

### **Break**

10:30 AM – 12:15 PM

### **Industry Overviews**

Retail, Hi-Tech, Telecommunications, Utilities, Healthcare

12:15 PM – 1:15 PM

### **Lunch**

1:15 PM – 1:45 PM

**Registration Case Study** | Speaker: Trisha Davidson

1:45 PM – 3:00 PM

### **Industry Breakout Sessions**

Retail, Professional Services, Hi-Tech, and Manufacturing

3:00 PM – 3:15 PM

### **Break**

3:15 PM – 5:00 PM

**Audits** | Speaker: B.J. Pritchett



## Basics of Sales and Use Tax 2022 Agenda

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8:00 AM – 8:30 AM

**Continental Breakfast**

8:30 AM – 9:00 AM

**Use Tax Accrual** | Speaker: B.J. Pritchett

9:00 AM – 10:15 AM

**Audit Case Study** | Speaker: Diane Yetter

10:15 AM – 10:30 AM

**Break**

10:30 AM – 11:00 AM

**Tax Research Tools** | Speaker: Charles Maniace

11:00 AM – 11:30 AM

**Drop Shipments** | Speaker: Diane Yetter

11:30 AM – 12:00 PM

**Ethics** | Speaker: Charles Maniace

12:00 PM – 1:00 PM

**Lunch**

1:00 PM – 1:50 PM

**Tax Automation** | Speaker: Diane Yetter

1:50 PM – 2:50 PM

**Sales Tax Compliance** | Speaker: Trisha Davidson

2:50 PM – 3:00 PM

**Course Wrap Up**