



Advanced Sales and Use Tax Workshop 2022 Agenda

April 25-27, 2022
Chicago, IL

Breakfast and all workshop sessions held in the 7th floor French Room (710)

Lunch held in the 7th floor Tudor Room (700)

Monday, April 25, 2022

8:00 AM – 8:30 AM

Continental Breakfast

8:30 AM – 9:15 AM

Welcome & Introductions

9:15 AM – 10:15 AM

Taxation of Technology: Navigating an Ever-Changing Landscape

- Speaker: Diane Yetter

10:15 AM – 10:30 AM

Break

10:30 AM – 11:45 AM

Taxation of Technology *continued*

11:45 AM – 1:00 PM

Lunch

1:00 PM – 2:30 PM

Nexus Nuances: How to Manage the Six Key Types and Their Ramifications

- Speaker: Jamie Szal

2:30 PM – 2:45 PM

Break

2:45 PM – 3:30 PM

Nexus Nuances *continued*

3:30 PM – 4:45 PM

Industry Overview: Manufacturing

- Speaker: Trisha Davidson

6:00 PM

Welcome dinner at The Gage restaurant 

Tuesday, April 26, 2022

8:00 AM – 8:30 AM

Continental Breakfast

8:30 AM – 10:15 AM

Principles of VAT and Growing Your Business Abroad

- Speakers: Florian Hanslik & Mónika Molnár

10:15 AM – 10:30 AM

Break

10:30 AM – 11:00 AM

Principles of VAT *continued*

11:00 AM – 12:00 PM

Industry Overview: Retail/Wholesale

- Speaker: Jamie Szal

12:00 PM – 1:15 PM

Lunch

1:15 PM – 2:30 PM

Industry Overview: Professional Services

- Speaker: Trisha Davidson

2:30 PM – 3:30 PM

Tax Policy Implications: Income Tax vs. Sales Tax vs. Excise Taxes

- Speakers: Carol Portman & David Hughes

3:30 PM – 3:45 PM

Break

3:45 PM – 5:00 PM

Tax Policy Implications *continued*

Wednesday, April 27, 2022

8:00 AM – 8:30 AM

Continental Breakfast

8:30 AM – 10:30 AM

Audit Defense 2.0 – the Move to Remotely Conducted Audits

- Speaker: Trisha Davidson

10:30 AM – 10:45 AM

Break

10:45 AM – 11:45 AM

Industry Overview: Construction

- Speaker: Diane Yetter

11:45 AM – 12:45 PM

Lunch

12:45 PM – 2:30 PM

How to Manage the Indirect Tax Function as a Department of One or Few

- Speaker: Diane Yetter

2:30 PM – 3:00 PM

Workshop Wrap Up